

Criteria for Selection of Training Partner

Statement of purpose

This document sets out the criteria against which ETI will select a training partner

1 Qualifying criteria (organisational values and commitment)

Please note: applicants will only be considered if they are judged to meet the following qualifying criteria about the values and commitment of the organisation.

1.1 Absence of conflict of interest – it is important that the partner organisation/individual(s) are recognised to be independent, ie, they do not have a vested interest in ETI as an organisation, or in any member company or organisation. This means that the following are **excluded** from applying:

- Employees of ETI member organisations.
- Organisations or consultants who receive substantial financial support (i.e. more than 50% of their total income) from one or more ETI members.
- Other organisations or consultants receiving financial support from ETI or its members, (eg, carrying out work on a contractual basis for ETI/members) may apply and will be considered. However, they should declare any such support and be able to convince ETI that this will not impair their impartiality, integrity or independence to develop and deliver training with the ETI.

1.2 That the partnership will present no foreseeable conflict of interest with ETI or ETI members. Share ETI's values and our training agenda – it is crucial that any partner organisation understands the complexities of the ETI tripartite way of working, appreciates the value of the collective approach and can work effectively with it. ETI would expect that a partner would also value the strength of this approach.

1.3 Is willing to invest in a longer term partnership with ETI. Applicants should be able to demonstrate the benefits that a partnership with ETI would deliver to their own organisational priorities. We are also interested to see what resources applicants are able to bring to the partnership.

1.4 Main organisational offices or significant presence in the UK – The selected partner will need a permanent presence in the UK in order to develop and deliver a training programme. This includes an ability to engage with and train members in all regions of the UK as well as other countries. Training staff should be able to travel for reasonable periods within the UK to train trainers and possibly also travel to train trainers overseas. We are not ruling out non-UK organisations or individuals, if they can demonstrate how they can meet this requirement.

- 1.4 **Where relevant, commitment of the nominated individuals to lead on the development of training and to dedicate sufficient time to the project.**

2 Technical criteria

- 2.1 **Demonstrates a proven capacity to develop complete education and training frameworks** that are accredited by external bodies and able to deliver appropriate quality assurance systems.
- 2.2 **Capacity to recruit and train trainers that are sufficiently competent in international labour standards, codes of labour practice and socially responsible business practice.**
- 2.3 **A flexible approach to learning and training** which fully takes into account the needs of adult learners from a very wide range of educational and cultural backgrounds. Would need to demonstrate ability to work directly with workers and a wider range of adult learners, (eg, workers in supplier countries as well as buyers in retailers).
- 2.4 **Institutional experience of working on labour issues and understanding of ILO and ILO conventions.** This should include institutional experience of training within businesses, trade unions and workers.
- 2.5 **Experience and ability to work on labour issues in countries where members have suppliers, affiliates and partners.** This should include demonstrable success of training workers and managers on labour issues in supplier countries around the world.
- 2.6 **Understanding and experience of how to apply training to build the institutional capacity of diverse organisations** (businesses, trade unions and NGOs). Experience of organisational capacity building of trade unions, NGOs or business organisations of which training is one component.
- 2.7 **Experience of managing projects and delivering outputs on time and to budget.**
- 2.8 **The organisation should be financially solvent.** Please provide necessary documentation to show that your organisation is financially solvent, (eg, a copy of the most recent audited accounts).